Myrtle Beach Area Chamber of Commerce- Q1 2018 MB Atax Report

| Marketing Investment | Description | Allocation |
|---------------------------------|-------------------------------|-------------|
| Website | SIMPLEVIEW LLC | \$2,650.00 |
| Internet Promotion | ADOBE SYSTEMS INC | \$225.14 |
| Research | RIGHT ANALYTICS LLC | \$2,224.80 |
| Website | VISUAL DESTINATIONS LLC | \$890.00 |
| Internet Adv- Search | VISIBILITY & CONVERSIONS, LLC | \$13,539.38 |
| Internet Adv- display | VISIBILITY & CONVERSIONS, LLC | \$12,688.69 |
| Internet Adv- Video | VISIBILITY & CONVERSIONS, LLC | \$3,424.88 |
| Internet Adv- Email | VISIBILITY & CONVERSIONS, LLC | \$1,023.94 |
| Internet Adv- Social media | VISIBILITY & CONVERSIONS, LLC | \$5,323.13 |
| Internet Adv- other | VISIBILITY & CONVERSIONS, LLC | \$156.25 |
| Internet Adv - Groups | SPORTS EVENTS MAGAZINE | \$304.47 |
| Internet Adv - Groups | SPORTS EVENTS MAGAZINE | \$47.45 |
| Internet Adv - Groups | SPORTS EVENTS MAGAZINE | \$47.45 |
| Internet Adv - Groups | SPORTS EVENTS MAGAZINE | \$86.45 |
| International Promotion- Canada | TRAVEL SOLUTIONS BY DESIGN | \$28.96 |
| | CORP | |
| Group Tour | GROUP TRAVEL LEADER | \$4,530.00 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$125.00 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$125.00 |
| SMERF Promotion | MHD SERVICES | \$348.33 |
| International Promotion- Canada | TRAVEL SOLUTIONS BY DESIGN | \$1,003.60 |
| | CORP | |
| Group Tour | ROBIN HOOD TOURS | \$50.00 |
| Television Advertising | CORINTHIAN MEDIA, INC. | \$27.00 |
| Destination Publicity- Int'l | TRAVMEDIA USA LLC | \$156.00 |
| Group Advertising | SPORTS EVENTS MAGAZINE | \$249.52 |
| Sports Tourism | T2H ADVERTISING | \$105.00 |
| Outdoor Advertising- Canada | OUTDOOR ADVERTISING | \$150.00 |
| Group Advertising | GROUP TRAVEL LEADER | \$300.00 |
| Group Advertising | GROUP TRAVEL LEADER | \$22.50 |
| International Promo- china | SYNTRANS | \$406.20 |
| Event Marketing | PRINTING PORT | \$556.50 |
| General Consumer Promotion | MANN TRAVELS | \$53.47 |
| General Consumer Promotion | MANN TRAVELS | \$65.94 |
| Group - Meetings | KNOWLAND GROUP LLC | \$78.75 |
| Event Marketing | CAROLINA AFRICAN AMERICAN | \$1,000.00 |
| | HERITAGE FOUNDATION | |
| General Consumer Promotion | MANN TRAVELS | \$55.10 |
| General Consumer Promotion | MANN TRAVELS | \$88.77 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$27.25 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$95.00 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$65.00 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$65.00 |
| General Consumer Promotion | MANN TRAVELS | \$66.01 |
| General Consumer Promotion | MANN TRAVELS | \$66.80 |
| General Consumer Promotion | MANN TRAVELS | \$58.92 |
| General Consumer Promotion | MANN TRAVELS | \$65.08 |
| General Consumer Promotion | MANN TRAVELS | \$51.17 |
| | | |

| General Consumer Promotion | MANN TRAVELS | \$52.00 |
|----------------------------|----------------------------|-------------|
| General Consumer Promotion | MANN TRAVELS | \$62.00 |
| General Consumer Promotion | MANN TRAVELS | \$62.96 |
| General Consumer Promotion | MANN TRAVELS | \$49.91 |
| General Consumer Promotion | MANN TRAVELS | \$155.31 |
| General Consumer Promotion | MANN TRAVELS | \$54.73 |
| General Consumer Promotion | MANN TRAVELS | \$48.04 |
| General Consumer Promotion | MANN TRAVELS | \$60.33 |
| Inquiry Fulfillment | TIMES PRINTING CO. INC. | \$1,482.80 |
| Internet Advertising | FLIP TO, LLC | \$584.15 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$30.00 |
| Print Advertising | DIRECTORY ADVERTISING | \$30.50 |
| General Consumer Promotion | MANN TRAVELS | \$147.27 |
| General Consumer Promotion | MANN TRAVELS | \$54.80 |
| Group - Meetings | HOLIDAY SHOWCASE | \$3.33 |
| Group - Meetings | HOLIDAY SHOWCASE | \$5.80 |
| Group - Meetings | CHICAGO SALES MISSION | \$12.25 |
| Group - Meetings | SITE VISIT | \$27.77 |
| Research | U.S. TRAVEL ASSOCIATION | \$8,365.50 |
| Group - Meetings | MEETING PROFESSIONALS | \$4.00 |
| creap meetings | INTERNATIONAL | 4 •• |
| Inquiry Fulfillment | TIMES PRINTING CO. INC. | \$39.90 |
| Inquiry Fulfillment | TIMES PRINTING CO. INC. | \$38.47 |
| Inquiry Fulfillment | TIMES PRINTING CO. INC. | \$4,562.54 |
| Inquiry Fulfillment | TIMES PRINTING CO. INC. | \$58.57 |
| Inquiry Fulfillment | TIMES PRINTING CO. INC. | \$6,390.33 |
| Inquiry Fulfillment | TIMES PRINTING CO. INC. | \$59.19 |
| Inquiry Fulfillment | TIMES PRINTING CO. INC. | \$20,850.39 |
| Group - Meetings | SITE VISIT | \$45.10 |
| Research | SOUTHEAST TOURISM SOCIETY | \$81.00 |
| General Consumer Promotion | MANN TRAVELS | \$53.58 |
| General Consumer Promotion | MANN TRAVELS | \$52.00 |
| Video Production - Social | BATTLE STRATEGIES LLC | \$123.75 |
| Internet Advertising | FLIP TO, LLC | \$8,100.00 |
| Group Advertising | NORTHSTAR TRAVEL MEDIA | \$130.00 |
| General Consumer Promotion | MANN TRAVELS | \$62.30 |
| General Consumer Promotion | MANN TRAVELS | \$52.00 |
| General Consumer Promotion | MANN TRAVELS | \$66.61 |
| General Consumer Promotion | MANN TRAVELS | \$106.51 |
| Group - Meetings | SC SOCIETY OF ASSOCIATION | \$3,988.00 |
| | EXECUTIVES | |
| Television Advertising | CORINTHIAN MEDIA, INC. | \$9.00 |
| Research | SWEETSPOT INTELLIGENCE INC | \$46.44 |
| Website | SIMPLEVIEW LLC | \$959.70 |
| Website | SIMPLEVIEW LLC | \$150.00 |
| Television Advertising | CORINTHIAN MEDIA, INC. | \$122.00 |
| Research | VERINT AMERICAS INC | \$1,759.45 |
| Research | RIGHT ANALYTICS LLC | \$2,224.80 |
| Website | VISUAL DESTINATIONS LLC | \$890.00 |
| Mobile Visitor Center | COM-CONNECT LLC | \$450.00 |
| General Consumer Promotion | COM-CONNECT LLC | \$2,639.00 |
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|-----------------------------|--|------------------------|
| Group - Meetings | RELIGIOUS CONFERENCE | \$399.50 |
| Out to Markey | MANAGEMENT ASSOCIATION | #475.00 |
| Group - Meetings | RELIGIOUS CONFERENCE | \$175.00 |
| Crave Mastings | MANAGEMENT ASSOCIATION | 647.44 |
| Group - Meetings | RELIGIOUS CONFERENCE | \$47.41 |
| Crown Mastings | MANAGEMENT ASSOCIATION | 07.00 |
| Group - Meetings | RELIGIOUS CONFERENCE | \$37.60 |
| Crown Mastings | MANAGEMENT ASSOCIATION | ¢40.00 |
| Group - Meetings | RELIGIOUS CONFERENCE | \$40.00 |
| Crown Mastings | MANAGEMENT ASSOCIATION | \$5.80 |
| Group - Meetings | RELIGIOUS CONFERENCE MANAGEMENT ASSOCIATION | φ3.00 |
| Croup Mootings | RELIGIOUS CONFERENCE | \$18.40 |
| Group - Meetings | MANAGEMENT ASSOCIATION | φ10.4U |
| Charta Tauriam | NATIONAL SOFTBALL ASSOC HALL OF | \$1,000.00 |
| Sports Tourism | FAME PROMO | \$1,000.00 |
| Croup Tour | AMERICAN BUS ASSOCIATION | \$317.00 |
| Group Tour | AMERICAN BUS ASSOCIATION AMERICAN BUS ASSOCIATION | \$550.00 |
| Group Tour | AMERICAN BUS ASSOCIATION AMERICAN BUS ASSOCIATION | \$422.37 |
| Group Tour | AMERICAN BUS ASSOCIATION AMERICAN BUS ASSOCIATION | |
| Group Tour | AMERICAN BUS ASSOCIATION AMERICAN BUS ASSOCIATION | \$238.50 \$2,648.50 |
| Group Tour Group Tour | AMERICAN BUS ASSOCIATION AMERICAN BUS ASSOCIATION | \$2,646.50 \$3.07 |
| Group Tour | AMERICAN BUS ASSOCIATION AMERICAN BUS ASSOCIATION | \$663.10 |
| Group Tour | AMERICAN BUS ASSOCIATION AMERICAN BUS ASSOCIATION | \$391.50 |
| Group Tour | AMERICAN BUS ASSOCIATION AMERICAN BUS ASSOCIATION | \$57.55 |
| Group Tour | AMERICAN BUS ASSOCIATION AMERICAN BUS ASSOCIATION | \$29.72 |
| Group Tour | AMERICAN BUS ASSOCIATION AMERICAN BUS ASSOCIATION | \$50.20 |
| Group Tour | AMERICAN BUS ASSOCIATION AMERICAN BUS ASSOCIATION | \$3.23 |
| Group Tour | AMERICAN BUS ASSOCIATION AMERICAN BUS ASSOCIATION | \$1.80 |
| Group Tour | AMERICAN BUS ASSOCIATION AMERICAN BUS ASSOCIATION | \$9.93 |
| Group Tour | AMERICAN BUS ASSOCIATION AMERICAN BUS ASSOCIATION | \$2.40 |
| Group Tour | AMERICAN BUS ASSOCIATION AMERICAN BUS ASSOCIATION | \$17.08 |
| Group Tour | AMERICAN BUS ASSOCIATION AMERICAN BUS ASSOCIATION | \$45.78 |
| Group Tour | AMERICAN BUS ASSOCIATION AMERICAN BUS ASSOCIATION | \$238.50 |
| Group Tour | AMERICAN BUS ASSOCIATION AMERICAN BUS ASSOCIATION | \$3.27 |
| Group Tour | AMERICAN BUS ASSOCIATION AMERICAN BUS ASSOCIATION | \$15.69 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$18.15 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$422.37 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$0.68 |
| Email Marketing | SALESFORCE.COM | \$1,235.33 |
| Group - Meetings | HELMSBRISCOE PERFORMANCE | \$75.00 |
| Cloup - Micethigs | GROUP | Ψ10.00 |
| Research | DESTINATIONS INTERNATIONAL | \$77.91 |
| Research | SWEETSPOT INTELLIGENCE | \$247.50 |
| Inquiry Fulfillment | PITNEY BOWES | \$10.92 |
| Inquiry Fulfillment | PITNEY BOWES | \$83.96 |
| Inquiry Fulfillment | US POSTAL SERVICE | \$157.18 |
| General Consumer Promotion | TRIP GIVEAWAY | \$750.00 |
| Inquiry Fulfillment- Canada | CTM MEDIA GROUP | \$750.00 |
| Event Promotion | PALMETTO PARTNERS SCIENCE/TECH | \$2,000.00 |
| | | Ψ2,000.00 |
| Inquiry Fulfillment | AAA GREAT VACATIONS TRVL EXPO | \$67.12 |
| | · · · · · · · · · · · · · · · · · · · | Ŧ - · · · - |

| Group Advertising | NATIONAL ASSOCIATION OF SPORTS COMMISSIONS | \$250.00 |
|------------------------------------|--|----------------|
| Group - Meetings | SPINNAKER DME | \$220.00 |
| General Consumer Promotion | COM-CONNECT LLC | \$2,639.00 |
| General Consumer Promotion | CUBS CONVENTION PROMOTION | \$27.66 |
| General Consumer Promotion | CUBS CONVENTION PROMOTION | \$22.71 |
| Group Tour | COASTAL NETWORK COOPERATIVE | \$270.00 |
| Group Advertising | CVENT | \$444.63 |
| Group Advertising | CVENT | \$115.00 |
| Group Advertising | CVENT | \$1,233.56 |
| Group Advertising | CVENT | \$152.21 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$995.00 |
| Group - Meetings | HELMSBRISCOE PERFORMANCE GROUP | \$416.67 |
| General Consumer Promotion | MANN TRAVELS | \$79.23 |
| General Consumer Promotion | MANN TRAVELS | \$78.21 |
| Research | SWEETSPOT INTELLIGENCE INC | \$360.00 |
| Group Advertising | GOOGLE INC. | \$1,261.76 |
| Internet Promotion | ADOBE SYSTEMS INC | \$225.14 |
| Group Advertising | GOOGLE INC. | \$446.75 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$154.50 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$120.00 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$274.50 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$274.50 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$254.50 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$234.50 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$258.76 |
| SMERF Promotion | RELIGIOUS CONFERENCE | \$200.59 |
| | MANAGEMENT ASSOCIATION | |
| Group Tour | AMERICAN BUS ASSOCIATION | \$11.50 |
| SMERF Promotion | MHD SERVICES | \$348.33 |
| Group - Meetings | STRATEGIC DATABASE RESEARCH INC | \$450.00 |
| Group - Meetings | PROFORMA EXECUTIVE BUSINESS SERVICES | \$946.24 |
| Group Promotional Items | PROFORMA EXECUTIVE BUSINESS SERVICES | \$33.25 |
| General Consumer Promotion | PTA SC CONGRESS LAKEWOOD ELEM | \$1,000.00 |
| General Consumer Promotion | ULTIMATE GYMNASTICS ACADEMY | \$850.00 |
| General Consumer Promotion | THE SC INDEPENDENT SCHOOL | \$2,500.00 |
| | ASSOCIATION | ΨΞ,000.00 |
| Destination Publicity | TRAVEL SOLUTIONS BY DESIGN | \$27.62 |
| Into marting all Duamanting Comada | CORP | ተ ርጋ 00 |
| International Promotion- Canada | TRAVEL SOLUTIONS BY DESIGN CORP | \$63.99 |
| International Promotion- Canada | TRAVEL SOLUTIONS BY DESIGN CORP | \$39.15 |
| International Promotion- Canada | TRAVEL SOLUTIONS BY DESIGN CORP | \$27.62 |
| International Promotion- Canada | TRAVEL SOLUTIONS BY DESIGN CORP | \$317.77 |

| International Promotion- Canada | TRAVEL SOLUTIONS BY DESIGN CORP | \$33.09 |
|---------------------------------|------------------------------------|-------------|
| International Promotion- Canada | TRAVEL SOLUTIONS BY DESIGN CORP | \$39.03 |
| International Promotion- Canada | TRAVEL SOLUTIONS BY DESIGN CORP | \$189.67 |
| International Promotion- Canada | TRAVEL SOLUTIONS BY DESIGN CORP | \$65.18 |
| International Promotion- Canada | TRAVEL SOLUTIONS BY DESIGN CORP | \$276.22 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$154.50 |
| Group Tour | COASTAL NETWORK COOPERATIVE | \$40.00 |
| International Promotion- Canada | TRAVEL SOLUTIONS BY DESIGN | \$48.87 |
| memational follower Canada | CORP | ψ+0.07 |
| International Promotion- Canada | TRAVEL SOLUTIONS BY DESIGN CORP | \$44.50 |
| Group - Meetings | ENVOY NETWORK INC | \$115.41 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$532.35 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$753.50 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$239.50 |
| General Consumer Promotion | MANN TRAVELS | \$61.11 |
| General Consumer Promotion | MANN TRAVELS | \$62.16 |
| General Consumer Promotion | MANN TRAVELS | \$67.88 |
| Print Advertising | MADDEN MEDIA | \$1,736.12 |
| Internet Advertising | MADDEN MEDIA | \$75.00 |
| Research | UBERMEDIA | \$1,080.00 |
| Group Advertising | SPORTS EVENTS MAGAZINE | \$57.50 |
| Sports Tourism | T2H ADVERTISING | \$535.00 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$239.50 |
| International Promotion- Canada | TRAVEL SOLUTIONS BY DESIGN | \$1,003.59 |
| | CORP | |
| Internet Adv- Search | VISIBILITY & CONVERSIONS, LLC | \$9,136.72 |
| Internet Adv- display | VISIBILITY & CONVERSIONS, LLC | \$8,574.80 |
| Internet Adv- Video | VISIBILITY & CONVERSIONS, LLC | \$3,078.15 |
| Internet Adv- Email | VISIBILITY & CONVERSIONS, LLC | \$957.70 |
| Internet Adv- Social media | VISIBILITY & CONVERSIONS, LLC | \$6,966.75 |
| Internet Adv- other | VISIBILITY & CONVERSIONS, LLC | \$125.00 |
| Air Service Advertising | VISIBILITY & CONVERSIONS, LLC | \$17,500.00 |
| Sports Tourism | PARIS SPORTS MANAGEMENT | \$1,448.36 |
| General Consumer Promotion | MANN TRAVELS | \$94.16 |
| General Consumer Promotion | MANN TRAVELS | \$136.73 |
| General Consumer Promotion | MANN TRAVELS | \$61.87 |
| General Consumer Promotion | MANN TRAVELS | \$67.35 |
| Sports Marketing | SUN BELT CONFERENCE INC | \$3,500.00 |
| General Consumer Promotion | MANN TRAVELS | \$50.41 |
| Research | CORINTHIAN MEDIA, INC. | \$11,548.42 |
| Sports Marketing | STATE COLLEGE SPIKES | \$10,341.50 |
| Group - Meetings | SDR SPRING FAM | \$431.76 |
| General Consumer Promotion | MANN TRAVELS | \$49.97 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$294.63 |
| International Promotion | MIPIM | \$500.00 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$104.72 |
| | | |

| Website | SIMPLEVIEW LLC | \$150.00 |
|------------------------------------|---------------------------|-------------|
| Group Advertising | SPORTS EVENTS MAGAZINE | \$262.65 |
| Sports Marketing | MILLER DIRECT | \$13,000.00 |
| Regional Advertising | MILLER DIRECT | \$52,500.00 |
| Television Advertising | CORINTHIAN MEDIA, INC. | \$18.00 |
| Print Advertising | DIRECTORY ADVERTISING | \$30.50 |
| General Consumer Promotion | MANN TRAVELS | \$109.30 |
| Research | RETAIL STRATEGIES | \$30,000.00 |
| Inquiry Fulfillment | TIMES PRINTING CO. INC. | \$1,152.44 |
| General Consumer Promotion | MANN TRAVELS | \$131.81 |
| General Consumer Promotion | TRIP GIVEAWAY | \$0.89 |
| Ad Design | DROPBOX | \$9.90 |
| Group Advertising | FACEBOOK | \$90.00 |
| Website Domains | GODADDY.COM | \$21.30 |
| Inquiry Fulfillment | PITNEY BOWES | \$34.86 |
| Inquiry Fulfillment | PITNEY BOWES | \$1.27 |
| Inquiry Fulfillment | US POSTAL SERVICE | \$179.28 |
| Sports Marketing | CUBS CONVENTION PROMOTION | \$2.30 |
| Sports Marketing | CUBS CONVENTION PROMOTION | \$4.00 |
| Sports Marketing | CUBS CONVENTION PROMOTION | \$0.83 |
| Sports Marketing | CUBS CONVENTION PROMOTION | \$1.62 |
| Sports Marketing | CUBS CONVENTION PROMOTION | \$1.27 |
| Sports Marketing | CUBS CONVENTION PROMOTION | \$2.70 |
| Sports Marketing | CUBS CONVENTION PROMOTION | \$3.61 |
| Sports Marketing | CUBS CONVENTION PROMOTION | \$2.48 |
| Sports Marketing | CUBS CONVENTION PROMOTION | \$7.20 |
| Sports Marketing | CUBS CONVENTION PROMOTION | \$1.19 |
| Sports Marketing | CUBS CONVENTION PROMOTION | \$5.76 |
| Sports Marketing | CUBS CONVENTION PROMOTION | \$2.02 |
| Sports Marketing | CUBS CONVENTION PROMOTION | \$3.04 |
| Sports Marketing | CUBS CONVENTION PROMOTION | \$2.13 |
| Destination Publicity | MEDIA HOSTING | \$8.31 |
| Inquiry Fulfillment | UPS | \$3.46 |
| Inquiry Fulfillment | UPS | \$4.41 |
| Inquiry Fulfillment | UPS | \$3.81 |
| Inquiry Fulfillment | UPS | \$0.25 |
| Inquiry Fulfillment | UPS | \$15.46 |
| Inquiry Fulfillment | UPS | \$115.69 |
| Inquiry Fulfillment | UPS | \$1.53 |
| Inquiry Fulfillment | UPS | \$2.04 |
| Inquiry Fulfillment | UPS | \$4.85 |
| Inquiry Fulfillment | UPS | \$99.91 |
| Inquiry Fulfillment | UPS | \$1.89 |
| Inquiry Fulfillment | UPS | \$7.42 |
| Inquiry Fulfillment | UPS | \$43.23 |
| Inquiry Fulfillment | UPS | \$1.00 |
| Inquiry Fulfillment | UPS | \$12.22 |
| Inquiry Fulfillment- Canada | UPS | \$6.83 |
| Inquiry Fulfillment | UPS | \$11.93 |
| Inquiry Fulfillment | US POSTAL SERVICE | \$0.20 |
| Inquiry Fulfillment | US POSTAL SERVICE | \$0.61 |
| Inquiry Fulfillment- International | SHIPNEX.COM | \$37.16 |
| | | |

| International Promotion | NORTH AMERICAN JOURNEYS SUMMIT ORLANDO | \$195.00 |
|-------------------------|---|-----------------|
| International Promotion | NORTH AMERICAN JOURNEYS SUMMIT WEST | \$139.50 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$2.28 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$9.39 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$0.67 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$0.67 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$0.62 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$91.74 |
| Group - Meetings | DESTINATION SHOWCASE | \$4.47 |
| oroup moomingo | WASHINGTON DC | V |
| Group - Meetings | DESTINATION SHOWCASE | \$43.50 |
| | WASHINGTON DC | * |
| Group - Meetings | CONNECT DIVERSITY SHOW | \$345.00 |
| Group - Meetings | CONNECT DIVERSITY SHOW | \$79.30 |
| Group - Meetings | DESTINATION SHOWCASE | \$519.50 |
| 0.00p90 | WASHINGTON DC | Ψ σ . σ . σ . σ |
| Group - Meetings | DESTINATION SHOWCASE | \$39.81 |
| Croup meanings | WASHINGTON DC | φοσισι |
| Group - Meetings | DESTINATION SHOWCASE | \$3.00 |
| Cloup Moonings | WASHINGTON DC | ψ0.00 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$2,200.00 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$30.00 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$18.09 |
| Group Tour | ONTARIO MOTOR COACH | \$0.09 |
| 2.0up .0u. | ASSOCIATION | ψ0.00 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$1,391.80 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$0.17 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$28.12 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$63.28 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$32.88 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$56.73 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$30.62 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$1.30 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$43.40 |
| Group - Meetings | MEETING PROFESSIONALS | \$5.68 |
| | INTERNATIONAL | ***** |
| Group Tour | AMERICAN BUS ASSOCIATION | \$0.51 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$6.97 |
| Group Tour | ONTARIO MOTOR COACH | \$8.69 |
| | ASSOCIATION | ***** |
| Group Tour | PFG PROFORMA | \$130.57 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$5.10 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$7.69 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$2.50 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$0.75 |
| Sports Marketing | OHIO VALLEY CONFERENCE | \$3.47 |
| , | BASKETBALL PROMOTION | + • · · · |
| Destination Publicity | MEDIA HOSTING | \$13.41 |
| Destination Publicity | MEDIA HOSTING | \$10.16 |
| Destination Publicity | MEDIA HOSTING | \$2.40 |
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| Group - Meetings | SITE VISIT | \$13.22 |
|-----------------------|-------------------------------|--------------------|
| Destination Publicity | MEDIA HOSTING | \$0.92 |
| Destination Publicity | MEDIA HOSTING MEDIA HOSTING | \$11.43 |
| Research | THE COUNCIL FOR COMMUNITY AND | \$120.60 |
| Nescaron | ECONOMIC RESEARCH | Ψ120.00 |
| Ad Design | APPLE ITUNES | \$0.30 |
| Video Production | VOICES.COM | \$9.24 |
| Internet Promotion | CYREN | \$0.50 |
| Internet Promotion | CYREN | \$5.00 |
| Research | GOOGLE SURVEYS | \$3.00 \$216.00 |
| Internet Promotion | PATLIVE | \$42.93 |
| Internet Promotion | TULSACONNECT | \$83.20 |
| Video Production | VOICES.COM | \$168.00 |
| Website Domains | | |
| | NETWORK SOLUTIONS | \$32.00 |
| Website Domains | NETWORK SOLUTIONS | \$3.00 |
| Group - Meetings | RELIGIOUS CONFERENCE | \$1.74 |
| O a Markan | MANAGEMENT ASSOCIATION | # 0.00 |
| Group - Meetings | RELIGIOUS CONFERENCE | \$6.62 |
| 0 11 " | MANAGEMENT ASSOCIATION | # 4.00 |
| Group - Meetings | RELIGIOUS CONFERENCE | \$1.90 |
| O | MANAGEMENT ASSOCIATION | # 4.00 |
| Group - Meetings | RELIGIOUS CONFERENCE | \$1.90 |
| | MANAGEMENT ASSOCIATION | 0.45.40 |
| Group - Meetings | RELIGIOUS CONFERENCE | \$15.40 |
| | MANAGEMENT ASSOCIATION | |
| Group - Meetings | RELIGIOUS CONFERENCE | \$80.00 |
| | MANAGEMENT ASSOCIATION | |
| Group - Meetings | RELIGIOUS CONFERENCE | \$1.33 |
| | MANAGEMENT ASSOCIATION | ^ |
| Group - Meetings | RELIGIOUS CONFERENCE | \$0.74 |
| | MANAGEMENT ASSOCIATION | |
| Group - Meetings | RELIGIOUS CONFERENCE | \$23.31 |
| | MANAGEMENT ASSOCIATION | |
| Group - Meetings | RELIGIOUS CONFERENCE | \$10.99 |
| | MANAGEMENT ASSOCIATION | |
| Group - Meetings | GROUP PROMOTION ITEMS | \$10.99 |
| Email Marketing | SALESFORCE.COM | \$1,235.33 |
| Research | DESTINATIONS INTERNATIONAL | \$77.92 |
| Research | SWEETSPOT INTELLIGENCE | \$247.50 |
| Group - Meetings | HELMSBRISCOE PERFORMANCE | \$75.00 |
| | GROUP | |
| Group - Meetings | KNOWLAND | \$78.75 |
| Group - Meetings | SPINNAKER DME | \$220.00 |
| Internet Advertising | FLIP TO LLC | \$584.15 |
| Group Advertising | CVENT | \$444.63 |
| Group Advertising | CVENT | \$115.00 |
| Group Advertising | CVENT | \$1,233.56 |
| Group Advertising | CVENT | \$152.21 |
| Group - Meetings | HELMSBRISCOE PERFORMANCE | \$416.67 |
| | GROUP | |
| Group Tour | HEARTLAND SHOWCASE | \$138.00 |
| | | |

| SMERF Promotion | YOUR MILITARY REUNION | \$119.00 |
|--------------------------------------|----------------------------------|--------------------|
| | CONNECTION | • |
| Group Tour | HEARTLAND SHOWCASE | \$41.11 |
| Group Tour | HEARTLAND SHOWCASE | \$55.00 |
| General Consumer Promotion | COM-CONNECT LLC | \$2,639.00 |
| Mobile Visitor Center | COM-CONNECT LLC | \$450.00 |
| Group Tour | TRAVEL ALLIANCE PARTNERSHIP | \$222.79 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$257.59 |
| Group - Meetings | STRATEGIC DATABASE RESEARCH INC | \$450.00 |
| International Promotion- Canada | TRAVEL SOLUTIONS BY DESIGN | \$50.20 |
| mtemational Promotion- Canada | CORP | φ50.20 |
| Group - Meetings | SPINNAKER DME | \$220.00 |
| Sports Tourism | MHD SERVICES | \$348.33 |
| International Promotion- Canada | TRAVEL SOLUTIONS BY DESIGN | \$1,003.51 |
| international Fromotion- Canada | CORP | φ1,003.31 |
| Website | VISUAL DESTINATIONS LLC | \$890.00 |
| International Promotion- Canada | MY PASSION MEDIA INC- CANADIAN | \$250.00 |
| | TRAVELER MAGAZINE | + |
| Research | RIGHT ANALYTICS LLC | \$2,229.12 |
| Internet Promotion | ADOBE SYSTEMS INC | \$225.14 |
| Group Tour | SUSAN LECLAIR | \$25.00 |
| Event Marketing | PALMETTO PARTNERS FOR SCIENCE | \$200.00 |
| - | AND TECHNOLOGY | |
| Group Tour | TRAVEL SOUTH | \$50.00 |
| International Promotion | INTERNATIONAL TOURISM BOURSE | \$651.00 |
| Group Tour | TRAVEL SOUTH | \$311.92 |
| Group Tour | TRAVEL SOUTH | \$139.50 |
| Group Tour | TRAVEL SOUTH | \$48.63 |
| Group Tour | TRAVEL SOUTH | \$5.00 |
| Group Tour | TRAVEL SOUTH | \$47.36 |
| Group Tour | TRAVEL SOUTH | \$3.70 |
| Group Tour | TEACH THEM DILIGENTLY | \$20.17 |
| Group Tour | TRAVEL SOUTH | \$42.36 |
| International Promotion | INTERNATIONAL TOURISM BOURSE | \$632.44 |
| Group Tour | TRAVEL SOUTH | \$62.46 |
| Group - Meetings | RELIGIOUS CONFERENCE | \$2.96 |
| | MANAGEMENT ASSOCIATION | |
| Group Tour | AMERICAN BUS ASSOCIATION | \$58.29 |
| Group - Meetings | CHICAGO MRKTG/SALES INITIATIVE | \$685.00 |
| International Promo- china | BRAND USA CHINA SALES MISSION | \$760.00 |
| Group Tour | TRAVEL SOUTH | \$250.00 |
| International Promo- china | ACTIVE AMERICA CHINA | \$19.09 |
| International Promo- china | ACTIVE AMERICA CHINA | \$139.50 |
| Group - Meetings | SDR SPRING FAM | \$1.43 |
| Group - Meetings | SDR SPRING FAM | \$1.43 |
| Group Meetings | SDR SPRING FAM | \$1.43 \$1.43 |
| Group - Meetings | SDR SPRING FAM SDR SPRING FAM | \$1.43 \$57.10 |
| Group - Meetings Group - Meetings | SDR SPRING FAM SDR SPRING FAM | \$57.10 \$57.10 |
| Group - Meetings Group - Meetings | SDR SPRING FAM | \$57.10 \$57.10 |
| Group - Meetings Group - Meetings | SDR SPRING FAM | \$57.10 \$57.10 |
| C.Cap Modaligo | 55.C51 (41C) 17 (W) | ψ01.10 |

| One we Maratin as | ODD ODDING FAM | ¢44.05 |
|---------------------------------|---------------------------------|----------------|
| Group - Meetings | SDR SPRING FAM | \$14.05 |
| Group Tour | TEACH THEM DILIGENTLY | \$2.98 |
| Group Tour | TEACH THEM DILIGENTLY | \$45.90 |
| Group Tour | TRAVEL SOUTH | \$398.68 |
| Group Tour | TRAVEL SOUTH | \$3.07 |
| Group Tour | TRAVEL SOUTH | \$28.07 |
| Group Tour | TRAVEL SOUTH | \$112.22 |
| Email Marketing | SALESFORCE.COM | \$1,235.33 |
| Research | DESTINATIONS INTERNATIONAL | \$77.92 |
| Research | SWEETSPOT INTELLIGENCE | \$247.50 |
| Group - Meetings | HELMSBRISCOE PERFORMANCE | \$75.00 |
| Crave Mantings | GROUP | \$70.75 |
| Group - Meetings | KNOWLAND | \$78.75 |
| Internet Advertising | FLIP TO LLC | \$584.15 |
| Group Advertising | CVENT | \$444.63 |
| Group Advertising | CVENT | \$115.00 |
| Group Advertising | CVENT | \$1,233.56 |
| Group Advertising | CVENT | \$152.21 |
| Group - Meetings | HELMSBRISCOE PERFORMANCE | \$416.67 |
| | GROUP | *** |
| International Promo- china | ACTIVE AMERICA CHINA SHOW | \$37.26 |
| International Promotion | TRAVEL SOLUTIONS BY DESIGN | \$143.73 |
| 0 10 5 " | CORP | *** |
| General Consumer Promotion | MANN TRAVELS | \$62.30 |
| General Consumer Promotion | MANN TRAVELS | \$64.80 |
| General Consumer Promotion | MANN TRAVELS | \$66.80 |
| Television Advertising | BRAND USA | \$8,000.00 |
| Internet Advertising | BRAND USA | \$6,750.00 |
| Destination Publicity | NATIVE SONS | \$18.66 |
| Video Production | BATTLE STRATEGIES LLC | \$93.75 |
| Television Advertising | CORINTHIAN MEDIA, INC. | \$1,030.00 |
| Television Advertising | CORINTHIAN MEDIA, INC. | \$9.00 |
| International Promotion- Canada | TORONTO SALES MISSION | \$250.00 |
| General Consumer Promotion | MANN TRAVELS | \$58.17 |
| General Consumer Promotion | MANN TRAVELS | \$54.33 |
| General Consumer Promotion | MANN TRAVELS | \$61.06 |
| General Consumer Promotion | MANN TRAVELS | \$51.60 |
| International Promotion- Canada | TRAVEL SOLUTIONS BY DESIGN CORP | \$261.52 |
| Destination Publicity | TRAVEL SOLUTIONS BY DESIGN | \$7.71 |
| Document 1 ability | CORP | Ψι.ιι |
| International Promotion- Canada | TRAVEL SOLUTIONS BY DESIGN | \$105.66 |
| momational Fromotion Canada | CORP | Ψ100.00 |
| International Promotion- Canada | TRAVEL SOLUTIONS BY DESIGN | \$76.08 |
| momational romotion canada | CORP | Ψ7 0.00 |
| International Promotion | TRAVEL SOLUTIONS BY DESIGN | \$51.24 |
| momational Follows | CORP | Ψ01.21 |
| Television Advertising | CORINTHIAN MEDIA, INC. | \$1,249.68 |
| General Consumer Promotion | MANN TRAVELS | \$69.23 |
| General Consumer Promotion | MANN TRAVELS | \$64.80 |
| General Consumer Promotion | MANN TRAVELS | \$64.64 |
| Sports Tourism | NATIVE SONS | \$7.41 |
| Sports Tourism | 1. (11 V L 00140 | Ψ111 |

| | LIEA DEL AND OLIONOA DE | Φο οο |
|---|--------------------------------|------------------------|
| Group Tour | HEARTLAND SHOWCASE | \$8.89 |
| Group - Meetings | SDR SPRING FAM | \$11.44 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$419.00 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$274.50 |
| General Consumer Promotion | MANN TRAVELS | \$65.40 \$50.64 |
| General Consumer Promotion | MANN TRAVELS | \$58.64 |
| General Consumer Promotion | MANN TRAVELS SIMPLEVIEW LLC | \$244.68 |
| Website | UBERMEDIA | \$150.00 \$1,080.00 |
| Research Group Advertising | GOOGLE INC. | \$1,060.00 |
| Group Advertising | GOOGLE INC. | \$77.93 \$72.78 |
| Group Advertising | MILLER DIRECT | \$6,500.00 |
| Sports Marketing General Consumer Promotion | MILLER DIRECT | \$13,000.00 |
| Research | EF HUCKS CONSULTING | \$2,000.00 |
| General Consumer Promotion | MANN TRAVELS | \$86.33 |
| General Consumer Promotion | MANN TRAVELS | \$160.86 |
| International Promotion- Canada | TORONTO SALES MISSION | \$21.02 |
| International Promotion- Canada | TRAVEL SOLUTIONS BY DESIGN | \$350.35 |
| international i fomotion- Canada | CORP | ψ550.55 |
| Air Service Advertising | VISIBILITY & CONVERSIONS, LLC | \$17,500.00 |
| Internet Adv- Search | VISIBILITY & CONVERSIONS, LLC | \$12,459.96 |
| Internet Adv- display | VISIBILITY & CONVERSIONS, LLC | \$9,429.26 |
| Internet Adv- Video | VISIBILITY & CONVERSIONS, LLC | \$5,966.17 |
| Internet Adv- Email | VISIBILITY & CONVERSIONS, LLC | \$1,490.02 |
| Internet Adv- Social media | VISIBILITY & CONVERSIONS, LLC | \$11,458.14 |
| Internet Adv- other | VISIBILITY & CONVERSIONS, LLC | \$191.11 |
| International Promotion- Canada | CHICAGO SALES MISSION | \$10.80 |
| Mobile Visitor Center | NATIVE SONS | \$65.45 |
| Mobile Visitor Center | NATIVE SONS | \$6.80 |
| Group Tour | TRAVEL SOUTH | \$107.00 |
| Destination Publicity | FAHLGREN MORTINE | \$1,326.00 |
| Destination Publicity | FAHLGREN MORTINE | \$1,326.00 |
| Destination Publicity | FAHLGREN MORTINE | \$300.00 |
| Destination Publicity | FAHLGREN MORTINE | \$3,592.19 |
| Air Service Advertising | FAHLGREN MORTINE | \$162.00 |
| Destination Publicity | FAHLGREN MORTINE | \$33.00 |
| Destination Publicity | FAHLGREN MORTINE | \$390.00 |
| Destination Publicity | FAHLGREN MORTINE | \$24.00 |
| Group Tour | TEACH THEM DILIGENTLY | \$30.76 |
| Group Tour | TRAVEL SOUTH | \$2.30 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$234.50 |
| Destination Publicity | FAHLGREN MORTINE | \$1,326.00 |
| Destination Publicity | FAHLGREN MORTINE | \$9.00 |
| Destination Publicity | FAHLGREN MORTINE | \$195.00 |
| Destination Publicity | FAHLGREN MORTINE | \$12.00 |
| Destination Publicity | FAHLGREN MORTINE | \$1,833.98 |
| Destination Publicity | FAHLGREN MORTINE | \$510.00 |
| Air Service Advertising | FAHLGREN MORTINE | \$114.00 |
| Print Advertising | DIRECTORY ADVERTISING | \$30.50 |
| Sports Tourism | PARIS SPORTS MANAGEMENT | \$1,360.90 |
| Group Tour | TRAVEL SOUTH | \$81.92 |
| Sports Tourism | T2H ADVERTISING | \$337.50 |

| Website | SIMPLEVIEW LLC | \$3,000.00 |
|-----------------------------|--------------------------------------|------------|
| Inquiry Fulfillment | ENVOY NETWORK INC | \$89.92 |
| General Consumer Promotion | MANN TRAVELS | \$185.81 |
| General Consumer Promotion | MANN TRAVELS | \$63.43 |
| General Consumer Promotion | MANN TRAVELS | \$37.18 |
| International Promo- china | SYNTRANS | \$385.06 |
| Mobile Visitor Center | COM-CONNECT | \$1,151.46 |
| Sports Marketing | MID-AMERICAN CONFERENCE | \$50.30 |
| | BASKETBALL TOURNAMENT | |
| | PROMOTION | |
| Sports Marketing | OHIO VALLEY CONFERENCE | \$43.00 |
| | BASKETBALL PROMOTION | |
| Mobile Visitor Center | MID-AMERICAN CONFERENCE | \$83.18 |
| | BASKETBALL TOURNAMENT | |
| | PROMOTION | |
| Sports Marketing | MID-AMERICAN CONFERENCE | \$44.50 |
| 9 | BASKETBALL TOURNAMENT | • |
| | PROMOTION | |
| Sports Marketing | OHIO VALLEY CONFERENCE | \$1.34 |
| opene mamoung | BASKETBALL PROMOTION | Ψ1.01 |
| Sports Marketing | OHIO VALLEY CONFERENCE | \$2.85 |
| opono manoning | BASKETBALL PROMOTION | Ψ2.00 |
| Destination Publicity | MEDIA HOSTING | \$32.40 |
| Ad Design | DROPBOX | \$9.90 |
| Inquiry Fulfillment | UPS | \$2.36 |
| Inquiry Fulfillment | UPS | \$3.10 |
| Inquiry Fulfillment | UPS | \$54.20 |
| · · · · | UPS | \$4.34 |
| Inquiry Fulfillment | UPS | |
| Inquiry Fulfillment | UPS | \$16.12 |
| Inquiry Fulfillment | | \$76.32 |
| Inquiry Fulfillment | UPS | \$14.37 |
| Inquiry Fulfillment | UPS | \$5.40 |
| Inquiry Fulfillment | UPS | \$3.63 |
| Inquiry Fulfillment | UPS | \$43.20 |
| Inquiry Fulfillment- Canada | UPS | \$13.17 |
| Inquiry Fulfillment- Canada | UPS | \$11.82 |
| Event Marketing | PALMETTO PARTNERS FOR SCIENCE | \$26.31 |
| | AND TECHNOLOGY | |
| Group Tour | TEACH THEM DILIGENTLY | \$3.26 |
| Group Tour | TEACH THEM DILIGENTLY | \$11.40 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$2.87 |
| Group - Meetings | SDR SPRING FAM | \$50.00 |
| Group - Meetings | SC SOCIETY OF ASSOCIATION EXECUTIVES | \$367.88 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$107.38 |
| Group - Meetings | SC SOCIETY OF ASSOCIATION | \$5.42 |
| · - | EXECUTIVES | |
| Group Tour | AMERICAN BUS ASSOCIATION | \$5.60 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$1.04 |
| Group - Meetings | SC SOCIETY OF ASSOCIATION | \$12.87 |
| . 3 | EXECUTIVES | , |
| Group Tour | TEACH THEM DILIGENTLY | \$4.66 |
| • | | |

| Group Tour | AMERICAN BUS ASSOCIATION | \$1.40 |
|--------------------------|--|---------------------|
| Group - Meetings | DESTINATION SHOWCASE | \$2.50 |
| , | WASHINGTON DC | · |
| Group - Meetings | DESTINATION SHOWCASE | \$2.50 |
| | WASHINGTON DC | |
| Group - Meetings | DESTINATION SHOWCASE | \$1.64 |
| | WASHINGTON DC | |
| Group - Meetings | CONNECT DIVERSITY SHOW | \$2.71 |
| Group - Meetings | DESTINATION SHOWCASE | \$1.15 |
| | WASHINGTON DC | |
| Group - Meetings | CONNECT DIVERSITY SHOW | \$0.57 |
| Group - Meetings | CONNECT DIVERSITY SHOW | \$1.19 |
| Group - Meetings | CONNECT DIVERSITY SHOW | \$4.54 |
| Group - Meetings | CONNECT DIVERSITY SHOW | \$25.00 |
| Group - Meetings | CONNECT DIVERSITY SHOW | \$2.50 |
| Group - Meetings | CONNECT DIVERSITY SHOW | \$98.38 |
| Group - Meetings | DESTINATION SHOWCASE | \$4.73 |
| | WASHINGTON DC | |
| Group - Meetings | DESTINATION SHOWCASE | \$6.24 |
| | WASHINGTON DC | |
| Group - Meetings | DESTINATION SHOWCASE | \$0.61 |
| | WASHINGTON DC | |
| Group - Meetings | CONNECT DIVERSITY SHOW | \$0.32 |
| Group - Meetings | CONNECT DIVERSITY SHOW | \$4.50 |
| Group - Meetings | CONNECT DIVERSITY SHOW | \$10.50 |
| Group - Meetings | CONNECT DIVERSITY SHOW | \$7.75 |
| Group - Meetings | CONNECT DIVERSITY SHOW | \$4.30 |
| Group - Meetings | DESTINATION SHOWCASE | \$2.03 |
| | WASHINGTON DC | |
| Group - Meetings | CONNECT DIVERSITY SHOW | \$5.70 |
| Group - Meetings | DESTINATION SHOWCASE | \$1.64 |
| | WASHINGTON DC | |
| Group - Meetings | DESTINATION SHOWCASE | \$0.10 |
| | WASHINGTON DC | |
| Group - Meetings | DESTINATION SHOWCASE | \$0.10 |
| | WASHINGTON DC | ^ |
| Group - Meetings | DESTINATION SHOWCASE | \$0.77 |
| | WASHINGTON DC | A. 45 |
| International Promotion | MIPIM | \$1.15 |
| International Promotion | MIPIM | \$115.27 |
| Group Tour | TRAVEL SOUTH | \$2.78 |
| Group Tour | HEARTLAND SHOWCASE | \$6.00 |
| Group Tour | HEARTLAND SHOWCASE | \$6.00 |
| Group Tour | HEARTLAND SHOWCASE | \$5.12 |
| Group Tour | HEARTLAND SHOWCASE | \$1.40 |
| Group Tour | HEARTLAND SHOWCASE | \$1.15 |
| Group Tour | AMERICAN BUS ASSOCIATION | \$15.57 \$2.07 |
| Group Tour | HEARTLAND SHOWCASE AMERICAN BUS ASSOCIATION | \$2.07 \$35.98 |
| Group Tour Group Tour | AMERICAN BUS ASSOCIATION AMERICAN BUS ASSOCIATION | \$35.98 \$100.00 |
| Group Tour | HEARTLAND SHOWCASE | \$0.44 |
| Group Tour | HEARTLAND SHOWCASE | \$69.75 |
| Gloup Toul | HEARTEAND SHOWOAGE | ψυσ.13 |

| Group Tour | HEARTLAND SHOWCASE | \$11.10 |
|---------------------------------|--|----------------|
| Group Tour | HEARTLAND SHOWCASE | \$1.50 |
| Group Tour | TRAVEL SOUTH | \$2.48 |
| Group Tour | HEARTLAND SHOWCASE | \$0.94 |
| Group Tour | TRAVEL SOUTH | \$17.78 |
| Group Tour | FAM TOUR | \$13.95 |
| Group Tour | HEARTLAND SHOWCASE | \$1.29 |
| Group Tour | HEARTLAND SHOWCASE | \$0.73 |
| Group Tour | HEARTLAND SHOWCASE | \$1.76 |
| Group Tour | HEARTLAND SHOWCASE | \$0.73 |
| Sports Marketing | MID-AMERICAN CONFERENCE | \$3.47 |
| | BASKETBALL TOURNAMENT | |
| | PROMOTION | |
| Sports Tourism | SITE VISIT | \$8.15 |
| Ad Design | APPLE ITUNES | \$0.30 |
| Video Production | VOICES.COM | \$1.26 |
| Research | HOTJAR | \$0.16 |
| Website Domains | GODADDY.COM | \$164.09 |
| Research | HOTJAR | \$16.02 |
| Internet Promotion | PATLIVE | \$45.39 |
| Internet Promotion | TULSACONNECT | \$83.20 |
| Video Production | VOICES.COM | \$126.00 |
| Website Domains | NETWORK SOLUTIONS | \$269.93 |
| Group Tour | FAM TOUR | \$10.05 |
| Sports Tourism | SC SPORTS ALLIANCE | \$800.00 |
| Sports Tourism | SC SPORTS ALLIANCE | \$4.43 |
| Group - Meetings | RELIGIOUS CONFERENCE | \$2.50 |
| | MANAGEMENT ASSOCIATION | |
| Group - Meetings | RELIGIOUS CONFERENCE | \$2.50 |
| Later with a LB and the Control | MANAGEMENT ASSOCIATION | # 40.00 |
| International Promotion- Canada | CHICAGO SALES MISSION | \$13.30 |
| Group - Meetings | RELIGIOUS CONFERENCE | \$3.51 |
| Croup Mostings | MANAGEMENT ASSOCIATION | ¢76.20 |
| Group - Meetings | GROUP PROMOTION ITEMS RELIGIOUS CONFERENCE | \$76.30 |
| Group - Meetings | MANAGEMENT ASSOCIATION | \$9.68 |
| Group - Meetings | RELIGIOUS CONFERENCE | \$76.27 |
| Group - Meetings | MANAGEMENT ASSOCIATION | Ψ10.21 |
| Group - Meetings | RELIGIOUS CONFERENCE | \$1.00 |
| Group - Mcctings | MANAGEMENT ASSOCIATION | Ψ1.00 |
| Group Tour | TRAVEL SOUTH | \$230.55 |
| Group - Meetings | RELIGIOUS CONFERENCE | \$0.99 |
| Group moonings | MANAGEMENT ASSOCIATION | Ψ0.00 |
| Group - Meetings | SITE VISITS | \$265.27 |
| Group - Meetings | RELIGIOUS CONFERENCE | \$4.80 |
| 3 | MANAGEMENT ASSOCIATION | • |
| Group - Meetings | SITE VISIT | \$0.50 |
| Group - Meetings | SITE VISIT | \$2.40 |
| Group - Meetings | SITE VISIT | \$16.69 |
| Group - Meetings | HELMSBRISCOE PERFORMANCE | \$93.00 |
| | GROUP | |
| | | |

| Group - Meetings | RELIGIOUS CONFERENCE | \$10.83 |
|-----------------------------|---------------------------------|-------------|
| | MANAGEMENT ASSOCIATION | |
| Group - Meetings | SITE VISIT | \$1.29 |
| Group - Meetings | SITE VISIT | \$17.99 |
| Group Advertising | FACEBOOK | \$90.00 |
| Group Advertising | FACEBOOK | \$64.62 |
| Website Domains | GODADDY.COM | \$0.54 |
| Ad Design | DROPBOX | \$9.90 |
| Inquiry Fulfillment | PITNEY BOWES | \$44.85 |
| Inquiry Fulfillment | PITNEY BOWES | \$2.58 |
| Inquiry Fulfillment | US POSTAL SERVICE | \$118.15 |
| General Consumer Promotion | TRIP GIVEAWAY | \$250.00 |
| Website | THE BRANDON AGENCY | \$25,062 |
| Email Marketing | THE BRANDON AGENCY | \$17,216.60 |
| Website Research | THE BRANDON AGENCY | \$720 |
| Website domain names | THE BRANDON AGENCY | \$749.67 |
| Social Media Marketing | THE BRANDON AGENCY/HOOTSUITE | \$22,906.39 |
| General Consumer Promotions | THE BRANDON AGENCY | \$6,571.50 |
| Magazine Print | USA TODAY | \$9,000 |
| Marketing Research | NEILSON MEDIA | \$149.70 |
| Magazine Print | LAKEVIEW PRODUCTIONS | \$88,101.45 |
| Golf Promotion Canada | CANADIAN GOLF TOURS | \$2,178.20 |
| Social Media | PAIGE SPIRANIC | \$15,725.14 |
| Golf Tournament Promotion | WORLD AMATEUR HANDICAP CHAMPIO | \$821.25 |
| Trip Fulfillment | BAREFOOT DYE/LITCHFIELD | \$1,078.51 |
| Golf Tournament Promotion | CHANTICLEER ATHLETIC FOUNDATION | \$6,000 |
| Television Advertising | TL GOLF SERVICES/GOLF TALK LIVE | \$3,660 |

Several marketing investments are made through media buyers such as Miller Direct, Visit Media, Corinthian Media, Visibility & Conversions, and The Brandon Agency. These entities purchase media for MBACVB in various channels and with numerous providers. For example, internet advertising facilitated through Visibility & Conversions utilizes 4,000-plus web sites.

\$685,688.59